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### 生 銀行股份有限公司 CHINA MINSHENG BANKING CORP., LTD.

(A joint stock limited company incorporated in the People's Republic of China with limited liability)

(Stock Code: 01988)

# **OVERSEAS REGULATORY ANNOUNCEMENT**

This announcement is made pursuant to Rule 13.09 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

Please refer to the attached Third Quarterly Report of 2012 released by China Minsheng Banking Corp., Ltd. on the Shanghai Stock Exchange and newspapers in the People's Republic of China.

> By Order of the Board CHINA MINSHENG BANKING CORP., LTD. **Dong Wenbiao** Chairman

30 October 2012

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As at the date of this announcement, the executive directors of the Company are Dong Wenbiao, Hong Qi and Liang Yutang; the non-executive directors are Zhang Hongwei, Lu Zhiqiang, Liu Yonghao, Wang Yugui, Shi Yuzhu, Wang Hang, Wang Junhui and Wu Di; and the independent non-executive directors are Wang Songqi, Qin Rongsheng, Wang Lihua, Han Jianmin, Cheng Hoichuen and Ba Shusong.

# 2012 Third Quarterly Report China Minsheng Banking Corp., Ltd.

# **Important Notice**

The Board of Directors, the Supervisory Board, and the Directors, Supervisors and Senior Management of China Minsheng Banking Corp., Ltd. warrant that there are no misstatements, misleading representations or material omissions in this report, and shall assume joint and several liability for the truthfulness, accuracy and completeness of its contents.

The financial report in this report is prepared under the PRC GAAP and is not audited. The currency unit in this report is RMB unless otherwise specified.

For the purpose of this quarterly report, China Minsheng Banking Corp., Ltd. shall be referred to as the "Company", the "Bank", whereas China Minsheng Banking Corp., Ltd. and its subsidiaries together shall be referred to as the "Group".

This quarterly report was approved on 30 October 2012 at the 5th meeting of the 6th session of the Board of Directors of the Company.

### Board of Directors China Minsheng Banking Corp., Ltd.

Dong Wenbiao (Chairman), Hong Qi (President), Zhao Pinzhang and Bai Dan (Senior Management responsible for finance and accounting) warrant the truthfulness and completeness of the financial reports included in this quarterly report.

# I. Profile

## 1. Major financial data and indicators

## (Unit: RMB million)

	(0111	
		Changes from
As at	As at	the end
the end of	the end of	of the
this reporting	the previous	previous year
period	year	to the end of
30 September	31 December	this reporting
2012	2011	period (%)
2,809,570	2,229,064	26.04
154,375	129,597	19.12
		Increased by
		RMB0.59/
5.44	4.85	share
	the end of this reporting period 30 September 2012 2,809,570 154,375	As at the end of this reporting periodAs at the end of the previous year30 September 201231 December 20112,809,5702,229,064154,375129,597

		From	
		the beginning	Changes of
		of the year	this reporting
	During	to the end of	period
	this reporting	the reporting	over the
	period	period	corresponding
	July-	January-	period of
	September	September	the previous
Item	2012	2012	year (%)
Net cash flow from operating activities	18,621	-48,333	15.00
Net cash flow per share from			Increased by
operating activities			RMB0.05/
(RMB/share)	0.66	-1.70	share

During this reporting period July- September 2012	- 0	Changes of this reporting period over the corresponding period of the previous year (%)
9,757	28,810	30.65
0.35	1.04	25.00
0.35	1.04	25.00
5		Increased by 0.48 percentage
25.60	26.32	point
26.04	26.48	Increased by 0.72 percentage point
	this reporting period July- September 2012 9,757 0.35 0.35 25.60	beginning of the year to the end of the reporting period July- September 2012 2012 9,757 28,810 0.35 1.04 0.35 1.04

Extraordinary gain/loss items:

	From the
	beginning of
	the year to
	the end of
	the reporting
	period
	January-
	September
Item	2012
Non-operating income	326
Non-operating expenses	549
Of which: expenses on donations	509
Net non-operating income and expenses	-223
Less: Income tax effect of extraordinary gain/loss items	-56
Net extraordinary gain/loss items	-167

#### 2. Supplemental financial data

#### (Unit: RMB million)

	As at the end of this reporting	As at the end of the previous
	period	year
	<b>30 September</b>	31 December
Item	2012	2011
Total liabilities	2,649,970	2,094,954
Total deposits from customers	1,855,776	1,644,738
Of which: Corporate deposits	1,490,067	1,352,991
Personal deposits	361,788	288,622
Outward remittance and remittance payables	3,293	3,125
Certificates of deposit	628	
Total loans and advances to customers	1,345,909	1,205,221
Of which: Corporate loans and advances	922,477	841,118
Personal loans and advances	423,432	364,103
Non-performing loans	9,662	7,539
Allowance for impairment losses on loans	32,774	26,936

#### 3. Management discussion and analysis

In the first 9 months of 2012, the Company adhered to its strategy of becoming a "bank for non-state-owned enterprises (NSOEs)", "bank for small and micro enterprises (MSEs)" and "bank for high-end retail customers" and consistently strengthened its business goal of "distinctive" and "efficient" bank. The Company persisted on the comprehensive policy of "adherence to characteristics, overcoming difficulties, strengthened foundation and enhanced management" as laid out in the beginning of this year. The Company steadily promoted the development of strategic businesses to continuously enhance profitability, and therefore achieved good operation performance.

#### (1) Continuous growth in profitability and return to shareholders

In the first 9 months of 2012, net profit attributable to equity shareholders of the Bank amounted to RMB28,810 million, representing an increase of 34.71% as compared with the corresponding period of the previous year. Annualized return on average assets was 1.56%, representing an increase of 0.11 percentage point as compared with the corresponding period of the previous year. Annualized return on weighted average equity attributable to equity shareholders of the Bank was 26.32%, representing an increase of 1.27 percentage points as compared with the corresponding period of last year. Earnings per share was RMB1.04, representing an increase of RMB0.24, or 30% as compared with the corresponding period of last year. The net interest margin of the Bank for the first 9 months of 2012 was 3.04%.

(2) Steady growth of assets and liabilities business and continued development of strategic businesses

As at the end of the reporting period, the total assets and total liabilities of the Group amounted to RMB2,809,570 million and RMB2,649,970 million, respectively, representing increases of 26.04% and 26.49% from the end of the previous year. Total loans and advances to customers amounted to RMB1,345,909 million, representing an increase of 11.67% from the end of last year. Total deposits from customers reached RMB1,855,776 million, representing an increase of 12.83% from the end of the previous year. As at the end of the reporting period, outstanding loans to MSEs (being a strategic business of the Bank) amounted to RMB280,532 million, representing an increase of RMB48,037 million, or 20.66% from the end of last year. The number of MSE customers maintained fast growth and reached 792,300. The number of private banking customers increased by 86.99% from the end of last year to 8,695, and the financial assets under management reached RMB135,186 million, representing an increase of 97.73% from the end of the previous year.

(3) Further optimized income structure and improved operation efficiency

During the reporting period, the Group recorded operating income of RMB77,663 million, representing an increase of RMB17,447 million, or 28.97% as compared with the corresponding period of the previous year. Among others, net interest income increased by 22.73% as compared with the corresponding period of the previous year to RMB57,318 million. Net non-interest income was RMB20,345 million, accounting for 26.2% of the operating income, which increased by 3.76 percentage points as compared with the corresponding period of the previous year. Meanwhile, with continued improvement of operation efficiency, the cost-to-income ratio was 31.82%, representing a decrease of 3.06 percentage points as compared with the corresponding period of the previous year.

(4) Stable asset quality and enhanced risk management capability

During the reporting period, the Group had enhanced and improved the risk control and risk management capabilities. As at the end of the reporting period, the non-performing loan ratio was 0.72%, representing a slight rise from the end of the previous year. Allowance to impaired loans ratio was 339.21%. The allowance to total loans ratio reached 2.44%.

## 4. Share capital

Total number of shareholders and shareholdings of the top ten holders of shares not subject to restriction on sales

Total number of shareholders as at the end of this reporting period 789,423

## Shareholdings of the top ten holders of shares not subject to restriction on sales

Name of shareholders (full name)	Number of shares not subject to restriction on sales held as at the end of the reporting period	Class of shares (A, B, H or others)
HKSCC Nominees Limited	5,777,982,840	Н
New Hope Investment Co., Ltd.	1,333,586,825	А
China Life Insurance Co., Ltd.		
— Traditional-Common Insurance Products		
— 005L-CT001, SH	1,151,307,314	А
China Shipowners Mutual Assurance Association	905,764,505	А
Orient Group Incorporation	888,970,224	А
Shanghai Giant Lifetech Co., Ltd.	809,600,038	А
China SME Investment Co., Ltd.	737,955,031	А
China Oceanwide Holdings Group Co., Ltd.	698,939,116	А
South Hope Industrial Co., Ltd.	558,306,938	А
Fuxin Group Co., Ltd.	550,151,500	А

## **II. Significant Events**

1. Significant changes in key accounting items and financial indicators of the Company and explanation of such changes

(Unit: RMB million)

Balance sheet items	30 September 2012	-	Main reason
Financial assets held under resale agreements	451,906	220.45	The Group actively increased bills business with banks and other financial institutions.
Deposits and placements from banks and other financial institution	<b>451,805</b> s	71.86	The Group increased deposits and placements from banks and other financial institutions to improve capital management efficiency.
	•	Changes from the corresponding period of the previous year	
Income statement items	2012		Main reason
Interest expense	52,180	38.56	Rise in cost ratio of interest-bearing liabilities of the Group and expansion of its size.
Fee and commission incom	e 16,778	37.02	Increase in fee and commission income from businesses of the Group including agency business, bank cards, settlement and clearance business, etc.
Business tax and surcharge	s <b>5,831</b>	33.55	Significant increase in operating income of the Group.
Income tax expense	9,493	41.31	Increase in taxable income of the Group.

2. Development and impacts of significant events and analysis of and explanation on the solutions

□ Applicable ☑ Inapplicable

## 3. Equities of other listed companies held by the Company

□ Applicable ☑ Inapplicable

4. Equities of unlisted financial institutions and companies to be listed held by the Company

 $\square$  Applicable  $\square$  Inapplicable

Registered	Shareholding
capital	ratio of
(RMB million)	the Company

5,095	51.03%
200	60%
55	36.36%
100	35%
150	35%
60	50%
50	50%
80	51%
50	51%
80	51%
50	51%
50	51%
200	51%
70	51%
100	51%
100	51%
60	51%
100	51%
40	51%
50	51%
30	51%
15	51%
30	51%
50	51%
40	51%
50	51%
60	51%
40	51%
	$\begin{array}{c} 55\\ 100\\ 150\\ 60\\ 50\\ 80\\ 50\\ 80\\ 50\\ 80\\ 50\\ 200\\ 70\\ 100\\ 100\\ 100\\ 100\\ 100\\ 40\\ 50\\ 30\\ 15\\ 30\\ 50\\ 40\\ 50\\ 60\end{array}$

5. Status of fulfillment of undertakings given by the Company, shareholders and ultimate controller

 $\square$  Applicable  $\boxdot$  Inapplicable

6. Warning and explanation on the anticipated accumulated losses from the beginning of the year to the end of the following reporting period or on significant changes over the corresponding period of the previous year

□ Applicable ☑ Inapplicable

## 7. Implementation of cash dividend distribution plan during the reporting period

 $\square$  Applicable  $\square$  Inapplicable

The Board of the Company distributed interim dividend to the shareholders of the Company in accordance with the 2012 Interim Profit Distribution Plan passed at the 4th meeting of the 6th session of the Board of Directors. Based on the total share capital of A shares and H shares as at 30 June 2012, being 28,365,585,227 shares, the Company has distributed cash dividend to holders of A shares and H shares registered in the Company's register of members on the respective record dates: cash dividend of RMB1.50 (before tax) for every 10 shares, totaling RMB4,255 million. The cash dividend was denominated and declared in RMB and the holders of A shares were paid in RMB whereas the holders of H shares were paid in Hong Kong dollars. The Company accomplished the distribution of cash dividend to A share holders on 6 September 2012, and to H share holders on 19 September 2012.

For details, please refer to the relevant announcement of the Company.

Dong Wenbiao Chairman Board of Directors China Minsheng Banking Corp., Ltd.

30 October 2012

Appendices: Balance Sheet, Income Statement, Statement of Cash Flows

## China Minsheng Banking Corp., Ltd. Written Confirmation of the Third Quarterly Report of 2012 of the Company by Directors and Senior Management

In accordance with the relevant rules and requirements of the Securities Law of the People's Republic of China, Standards Concerning the Contents and Formats of Information Disclosure by Companies Offering Securities to the Public No.13 — Special Provisions on Contents and Formats of Quarterly Report (Revised in 2007) and the Listing Rules of the Shanghai Stock Exchange, we, as Directors and Senior Management of China Minsheng Banking Corp., Ltd., after acquiring full understanding of and performing review of the Third Quarterly Report of 2012 of the Company, hereby issue the following opinion:

- 1. The Company operates in strict compliance with the Accounting Standard for Business Enterprises and relevant rules and regulations. The Third Quarterly Report of 2012 of the Company fairly reveals the financial position and operating results of the Company during the reporting period.
- 2. We hereby warrant that the information disclosed in the Third Quarterly Report of 2012 of the Company is true, accurate and complete, and there are no misstatements, misleading representations in or material omissions from this report, and we shall assume joint and several liability for the truthfulness, accuracy and completeness of its contents.

Signatures of Directors and Senior Management:

Dong Wenbiao Lu Zhiqiang Wang Yugui Wang Junhui Qin Rongsheng Cheng Hoi-chuen Zhao Pinzhang Baidan Lin Yunshan

Hong Qi Liu Yonghao Shi Yuzhu Wu Di Wang Lihua Ba Shusong Mao Xiaofeng Shi Jie Zhang Hongwei Liang Yutang Wang Hang Wang Songqi Han Jianmin Xing Benxiu Wan Qingyuan Li Bin

Board of Directors China Minsheng Banking Corp., Ltd.

30 October 2012

# China Minsheng Banking Corp., Ltd. Consolidated and the Company's Balance Sheet as at 30 September 2012

	The C	Froup	The Bank		
	<b>30 September</b>	31 December	<b>30 September</b>	31 December	
Assets	2012	2011	2012	2011	
	(unaudited)	(audited)	(unaudited)	(audited)	
Cash and balances with central bank Balances with banks and	382,990	332,805	380,663	330,898	
other financial institutions	240,139	232,336	237,257	230,190	
Precious metals	5,458	527	5,458	527	
Placements with banks and					
other financial institutions	53,677	37,745	53,677	37,745	
Trading financial assets	20,235	20,423	20,235	20,423	
Positive fair value of derivatives	1,038	587	1,038	587	
Financial assets held under					
resale agreements	451,906	141,022	451,254	141,022	
Interest receivable	8,047	7,210	7,912	7,093	
Loans and advances to customers	1,313,135	1,178,285	1,302,773	1,171,516	
Available-for-sale financial assets	117,152	64,732	117,122	64,702	
Held-to-maturity investments	86,042	117,886	86,042	117,886	
Loans and receivables	7,071	8,319	7,071	8,319	
Long-term receivables	60,498	44,895			
Long-term equity investments	125	125	3,711	3,550	
Fixed assets	9,561	8,823	8,752	8,477	
Intangible assets	4,820	4,770	3,537	3,464	
Deferred income tax assets	9,811	6,982	9,672	6,842	
Other assets	37,865	21,592	16,675	9,219	
Total assets	2,809,570	2,229,064	2,712,849	2,162,460	

## China Minsheng Banking Corp., Ltd. Consolidated and the Company's Balance Sheet as at 30 September 2012 (continued)

(All amounts in RMB million unless otherwise stated)

	The Group		The Bank		
Liabilities and shareholders' equity	30 September 2012	31 December 2011	30 September 2012	31 December 2011	
1 0	(unaudited)	(audited)	(unaudited)	(audited)	
Liabilities					
Borrowings from central bank Deposits from banks and	296	160	—		
other financial institutions	451,805	262,891	454,787	266,187	
Placements from banks and other financial institutions	31,431	16,450	30,031	16,250	
Borrowings from banks and other financial institutions	63,479	40,825	_		
Negative fair value of derivatives Financial assets sold under	1,226	787	1,226	787	
repurchase agreements	111,177	53,794	106,285	47,391	
Deposits from customers Payroll payable	1,855,776 9,680	1,644,738 5,335	1,842,426 9,552	1,634,712 5,224	
Tax payable Interest payable	6,503 20,739	8,414 14,894	6,342 20,148	8,202 14,455	
Estimated liabilities	4,032	3,061	4,032	3,061	
Bonds payable Other liabilities	74,963 18,863	31,030 12,575	74,963 10,327	31,030 6,660	
Total liabilities	2,649,970	2,094,954	2,560,119	2,033,959	
Equity					
Share capital Capital reserve	28,366 45,332	26,715 38,250	28,366 45,035	26,715 37,953	
Surplus reserve	10,518 19,849	8,647 16,740	10,518 19,800	8,647 16,700	
General reserve Retained earnings	50,310	39,245	49,011	38,486	
Total equity attributable to					
equity shareholders of the Bank Non-controlling interests	154,375 5,225	129,597 4,513	152,730	128,501	
Total equity	159,600	134,110	152,730	128,501	
Total liabilities and equity	2,809,570	2,229,064	2,712,849	2,162,460	

Legal Representative, Chairman: DONG Wenbiao (signed)

President: HONG Qi (signed)

Head of Finance and Accounting Department: BAI Dan (signed)

## China Minsheng Banking Corp., Ltd. Consolidated and the Company's Income Statements for the 9 months ended 30 September 2012

		The Group		The Bank	
		January- September 2012	January- September 2011	January- September 2012	January- September 2011
		(unaudited)	(unaudited)	(unaudited)	(unaudited)
1.	<b>Operating income</b>				
	Interest income	109,498	84,363	105,051	81,462
	Interest expense	(52,180)	(37,659)	(49,521)	(36,000)
	Net interest income	57,318	46,704	55,530	45,462
	Fee and commission income	16,778	12,245	16,300	11,691
	Fee and commission expense	(1,097)	(451)	(1,069)	(435)
	Net fee and commission income	15,681	11,794	15,231	11,256
	Investment income Gain/(loss) from fair value	3,872	1,446	3,870	1,445
	changes	(32)	(40)	(32)	(40)
	Foreign exchange gains	598	239	614	228
	Income from other business	226	73	35	11
	Total operating income	77,663	60,216	75,248	58,362
2.	<b>Operating expenses</b>				
	Business tax and surcharges	(5,831)	(4,366)	(5,664)	(4,237)
	Operating and administrative expenses	(24,712)	(21,001)	(24,254)	(20,652)
	Impairment losses on assets	(6,951)	(5,817)	(6,571)	(5,557)
	Other operating expenses	(1,084)	(567)	(997)	(507)
	Total operating expenses	(38,578)	(31,751)	(37,486)	(30,953)
3.	<b>Operating profit</b>	39,085	28,465	37,762	27,409
	Add: non-operating income	326	78	168	22
	Less: non-operating expenses	(549)	(225)	(547)	(224)
4.	Total profit	38,862	28,318	37,383	27,207
	Less: Income tax expense	(9,493)	(6,718)	(9,122)	(6,437)
5.	Net profit	29,369	21,600	28,261	20,770
ъ.т					
e	t profit attributable to equity shareholders of the Bank ofit/loss attributable to	28,810	21,386		
	non-controlling interests	559	214		

## China Minsheng Banking Corp., Ltd. Consolidated and the Company's Income Statements for the 9 months ended 30 September 2012 (continued)

(All amounts in RMB million unless otherwise stated)

		The Group		The Bank	
		January- September 2012	January- September 2011	January- September 2012	January- September 2011
		(unaudited)	(unaudited)	(unaudited)	(unaudited)
6.	Earnings per share (Unit: RMB per share)				
	Basic earnings per share	1.04	0.80		
	Diluted earnings per share	1.04	0.80		
7.	Other comprehensive income	(272)	(300)	(272)	(300)
8.	Total comprehensive income	29,097	21,300	27,989	20,470
То	tal comprehensive income attributable to equity shareholders of the Bank tal comprehensive income	28,538	21,086		
	attributable to non-controlling interests	559	214		

Legal Representative, Chairman: DONG Wenbiao (signed) President: HONG Qi (signed)

Head of Finance and Accounting Department: BAI Dan (signed)

## China Minsheng Banking Corp., Ltd. Consolidated and the Company's Income Statements for the 3 months from July to September 2012

$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$			The Group		The Bank	
1. Operating income $36,917$ $32,504$ $35,312$ $31,413$ Interest income $(17,470)$ $(15,345)$ $(16,507)$ $(14,703)$ Net interest income $19,447$ $17,159$ $18,805$ $16,710$ Fee and commission income $6,070$ $4,064$ $5,746$ $3,919$ Fee and commission income $5,651$ $3,875$ $5,334$ $3,735$ Investment income $585$ $248$ $584$ $248$ Gain/(10ss) from fair value $533$ $17$ $4$ $4$ Total operating gains $783$ $47$ $806$ $35$ Income from other business $139$ $18$ $17$ $4$ Total operating income $26,207$ $21,360$ $25,148$ $20,745$ 2.       Operating expenses $(1,982)$ $(1,533)$ $(1,911$			September	September	September	September
Interest income Interest expense $36,917$ $(17,470)$ $32,504$ $(15,345)$ $35,312$ $(16,507)$ $31,413$ $(14,703)$ Net interest income $19,447$ $17,159$ $18,805$ $16,710$ Fee and commission income Fee and commission income $6,070$ $(419)$ $4,064$ $(189)$ $5,746$ $(412)$ $3,919$ Net fee and commission income changes $5,651$ $(3,875)$ $3,875$ $(3,875)$ $5,334$ $(398)$ $3,735$ Investment income changes $585$ $(248)$ $248$ $(398)$ $3$ $13$ $(398)$ $13$ $(398)$ $13$ $(398)$ Foreign exchange gains Income from other business $139$ $139$ $18$ $17$ $17$ $4$ Total operating income $26,207$ $(21,360)$ $25,148$ $(1,911)$ $(1,490)$ $(0,2745)$ Operating expenses Business tax and surcharges (1,943) $(1,533)$ $(1,533)$ $(1,911)$ $(1,490)$ $(1,295)$ $(1,357)$ $(1,537)$ $(1,545)$ $(1,480)$ $(12,966)$ $(1,295)$ $(1,317)$ Total operating expenses (329) $(11,346)$ $(12,468)$ $(11,000)$ 3. Operating profit Add: on-operating expenses $(217)$ $(164)$ $(217)$ $(164)$ $(217)$ $(164)$ 4. Total profit Less: income tax expense $(3,202)$ $(2,367)$ $(2,367)$ $(3,065)$ $(2,288)$ 5. Net profit Depti tartibutable to equity shareholders of the Bank Profit/base attributable to equity shareholders of the Bank Profit dtributable to equity shareholders of the Bank Profit/base attributable to equity shareholders of the Bank Profit/base <br< th=""><th></th><th></th><th>(unaudited)</th><th>(unaudited)</th><th>(unaudited)</th><th>(unaudited)</th></br<>			(unaudited)	(unaudited)	(unaudited)	(unaudited)
Interest expense $(17,470)$ $(15,345)$ $(16,507)$ $(14,703)$ Net interest income       19,447       17,159       18,805       16,710         Fee and commission income       6,070       4,064       5,746       3,919         Fee and commission expense $(419)$ $(189)$ $(412)$ $(184)$ Net fee and commission income       5,651       3,875       5,334       3,735         Investment income       585       248       584       248         Gain/(loss) from fair value       (398)       13       (398)       13         Foreign exchange gains       783       47       806       35         Income from other business       139       18       17       4         Total operating expenses       (1,982)       (1,533)       (1,911)       (1,490)         Operating expenses       (329)       (158)       (295)       (141)         Total operating expenses       (329)       (158)       (295)       (141)         Total operating expenses       (329)       (158)       (295)       (141)         Total operating profit       13,208       10,014       12,680       9,745         Add: non-operating inc	1.	<b>Operating income</b>				
Interest expense $(17,470)$ $(15,345)$ $(16,507)$ $(14,703)$ Net interest income       19,447       17,159       18,805       16,710         Fee and commission income       6,070       4,064       5,746       3,919         Fee and commission expense $(419)$ $(189)$ $(412)$ $(184)$ Net fee and commission income       5,651       3,875       5,334       3,735         Investment income       585       248       584       248         Gain/(loss) from fair value       (398)       13       (398)       13         Foreign exchange gains       783       47       806       35         Income from other business       139       18       17       4         Total operating expenses       (1,982)       (1,533)       (1,911)       (1,490)         Operating expenses       (329)       (158)       (295)       (141)         Total operating expenses       (329)       (158)       (295)       (141)         Total operating expenses       (12,999)       (11,346)       (12,468)       (11.000)         3.       Operating profit       13,208       10,014       12,680       9,745 <t< td=""><td></td><td>Interest income</td><td>36,917</td><td>32,504</td><td>35,312</td><td>31,413</td></t<>		Interest income	36,917	32,504	35,312	31,413
Fee and commission income Fee and commission expense $6,070$ $(419)$ $4,064$ $(189)$ $5,746$ $(412)$ $3,919$ $(184)$ Net fee and commission income $5,651$ $3,875$ $5,334$ $3,735$ Investment income changes $585$ $248$ $584$ $248$ Gain/(loss) from fair value changes $(398)$ $13$ $(398)$ $13$ Foreign exchange gains Income from other business $783$ $47$ $806$ $35$ Income from other business $139$ $18$ $17$ $4$ Total operating expenses Business tax and surcharges expenses $(1,982)$ $(1,533)$ $(1,911)$ $(1,490)$ $(0perating expensesBusiness tax and surchargesexpenses(1,982)(1,533)(1,911)(1,490)(1,295)Other operating expenses(329)(158)(295)(141)(141)Total operating expenses(12,999)(11,346)(12,468)(11,000)3. Operating profitAdd: non-operating incomeLess: non-operating expenses(217)(164)(217)(164)4. Total profitLess: Income tax expenseLess: Income tax expense(3,202)(2,367)(3,065)(2,288)5. Net profitequity shareholders of the BankProfit/loss attributable toequity shareholders of the BankProfit/loss attributable to9,7577,468$		Interest expense		,	,	,
Fee and commission expense $(419)$ $(189)$ $(412)$ $(184)$ Net fee and commission income <b>5,651</b> $3,875$ <b>5,334</b> $3,735$ Investment income <b>585</b> $248$ <b>584</b> $248$ Gain/(loss) from fair value $(398)$ $13$ $(398)$ $13$ Foreign exchange gains <b>783</b> 47 <b>806</b> 35Income from other business <b>1391817</b> 4Total operating income <b>26,207</b> $21,360$ <b>25,148</b> 20,745 <b>2. Operating expenses</b> Business tax and surcharges operating and administrative expenses( <b>1,982</b> )(1,533)( <b>1,911</b> )(1,490)Operating expenses Business tax and surcharges ( <b>1,545</b> )( <b>1,480</b> )( <b>1,295</b> )(1,357)( <b>8,967</b> )( <b>8,012</b> )Impairment losses on assets ( <b>1,545</b> )( <b>1,480</b> )( <b>12,295</b> )( <b>1</b> ,141)(1,400)Total operating expenses( <b>12,999</b> )(11,346)( <b>12,468</b> )(11,000) <b>3. Operating profit</b> Less: non-operating income Less: income tax expense <b>13,208</b> 10,014 <b>12,680</b> 9,745Add: non-operating expenses ( <b>3202</b> )( <b>2,367</b> )( <b>3,065</b> )( <b>2,288</b> ) <b>5. Net profit</b> Less: Income tax expense <b>13,163</b> 9,911 <b>12,617</b> 9,595S. Net profit attributable to equity shareholders of the Bank Profit/loss attributable to <b>9,7577,468</b>		Net interest income	19,447	17,159	18,805	16,710
Net fee and commission income5,651 $3,875$ $5,334$ $3,735$ Investment income Gain/(loss) from fair value changes585248584248Gain/(loss) from fair value changes(398)13(398)13Foreign exchange gains Income from other business7834780635Total operating income26,20721,36025,14820,7452. Operating expenses Business tax and surcharges Operating and administrative expenses(1,982)(1,533)(1,911)(1,490)Operating expenses Business tax and surcharges Operating expenses(9,143)(8,175)(8,967)(8,012)Impairment losses on assets Other operating expenses(1,545)(1,480)(1,295)(1,357)Other operating expenses(329)(158)(295)(141)Total operating expenses(12,999)(11,346)(12,468)(11,000)3. Operating profit Add: non-operating income Less: inon-operating expenses13,1639,91112,6179,595Less: ino-operating expenses(217)(164)(217)(164)4. Total profit Less: income tax expense13,1639,91112,6179,5955. Net profit9,9617,5449,5527,307Net profit attributable to equity shareholders of the Bank Profit/loss attributable to9,7577,468		Fee and commission income	6,070	4,064	5,746	3,919
Investment income Gain/(loss) from fair value changes       585       248       584       248         Gain/(loss) from fair value changes       (398)       13       (398)       13         Foreign exchange gains Income from other business       783       47       806       35         Income from other business       139       18       17       4         Total operating expenses Business tax and surcharges Operating and administrative expenses       (1,982)       (1,533)       (1,911)       (1,490)         Operating expenses       (9,143)       (8,175)       (8,967)       (8,012)         Impairment losses on assets       (1,545)       (1,480)       (1,295)       (1,357)         Other operating expenses       (329)       (158)       (295)       (141)         Total operating profit       13,208       10,014       12,680       9,745         Add: non-operating income       172       61       154       14         Less: non-operating expenses       (217)       (164)       (217)       (164)         4.       Total profit       13,163       9,911       12,617       9,595         Less: Income tax expense       (3,202)       (2,367)       (3,065)       (2,288)         5.       Net prof		Fee and commission expense		,	,	,
Gain/(loss) from fair value changeschanges(398)13(398)13Foreign exchange gains7834780635Income from other business13918174Total operating income26,20721,36025,14820,7452. Operating expenses Business tax and surcharges Operating and administrative expenses(1,982)(1,533)(1,911)(1,490)Operating expenses Business tax and surcharges Operating and administrative expenses(9,143)(8,175)(8,967)(8,012)Impairment losses on assets Other operating expenses(1,545)(1,480)(1,295)(1,357)Other operating expenses(329)(1158)(295)(141)Total operating expenses(12,999)(11,346)(12,468)(11,000)3. Operating profit Add: non-operating income Less: non-operating expenses13,1639,91112,6179,595(217)(164)(217)(164)(217)(164)4. Total profit Less: Income tax expense13,1639,91112,6179,5955. Net profit9,9617,5449,5527,307Net profit attributable to equity shareholders of the Bank Profit/loss attributable to9,7577,468		Net fee and commission income	5,651	3,875	5,334	3,735
changes(398)13(398)13Foreign exchange gains7834780635Income from other business13918174Total operating income26,20721,36025,14820,7452. Operating expensesBusiness tax and surcharges Operating and administrative expenses(1,982)(1,533)(1,911)(1,490)Operating and administrative expenses(9,143)(8,175)(8,967)(8,012)Impairment losses on assets(1,545)(1,480)(1,295)(1,357)Other operating expenses(329)(158)(295)(141)Total operating profit13,20810,01412,6809,745Add: non-operating income1726115414Less: non-operating expenses(217)(164)(217)(164)4. Total profit13,1639,91112,6179,595Less: Income tax expense(3,202)(2,367)(3,065)(2,288)5. Net profit9,9617,5449,5527,307Net profit attributable to equity shareholders of the Bank9,7577,468			585	248	584	248
Foreign exchange gains Income from other business783 13947 18806 1735 4Total operating income26,20721,36025,14820,7452. Operating expenses Business tax and surcharges Operating and administrative expenses(1,982)(1,533)(1,911)(1,490)Operating and administrative expenses(9,143)(8,175)(8,967)(8,012)Impairment losses on assets (129)(1,545)(1,480)(1,295)(1,357)Other operating expenses(329)(158)(295)(141)Total operating expenses(12,999)(11,346)(12,468)(11,000)3. Operating profit Add: non-operating income Less: non-operating expenses13,20810,01412,6809,7454. Total profit Less: Income tax expense13,163 (3,202)9,91112,617 (3,065)9,5959,5955. Net profit equity shareholders of the Bank Profit/loss attributable to equity shareholders of the Bank Profit/loss attributable to9,757 7,4687,468			(308)	13	(308)	13
Income from other business       139       18       17       4         Total operating income       26,207       21,360       25,148       20,745         2. Operating expenses Business tax and surcharges Operating and administrative expenses       (1,982)       (1,533)       (1,911)       (1,490)         Impairment losses on assets Other operating expenses       (9,143)       (8,175)       (8,967)       (8,012)         Impairment losses on assets       (1,545)       (1,480)       (1,295)       (1,357)         Other operating expenses       (329)       (158)       (295)       (141)         Total operating profit       13,208       10,014       12,680       9,745         Add: non-operating income Less: non-operating expenses       (217)       (164)       (217)       (164)         4       Total profit Less: Income tax expense       13,163       9,911       12,617       9,595         5. Net profit       9,961       7,544       9,552       7,307         Net profit attributable to equity shareholders of the Bank Profit/loss attributable to       9,757       7,468       7,468			<pre></pre>			
2.Operating expenses Business tax and surcharges Operating and administrative expenses $(1,982)$ $(1,533)$ $(1,911)$ $(1,490)$ Operating and administrative expenses $(9,143)$ $(8,175)$ $(8,967)$ $(8,012)$ Impairment losses on assets Other operating expenses $(1,545)$ $(1,480)$ $(1,295)$ $(1,357)$ Other operating expenses $(329)$ $(158)$ $(295)$ $(141)$ Total operating expenses $(12,999)$ $(11,346)$ $(12,468)$ $(11,000)$ 3.Operating profit Add: non-operating income Less: non-operating expenses $13,208$ $(217)$ $10,014$ $(164)$ $12,680$ $(217)$ $9,745$ $(164)$ 4.Total profit Less: Income tax expense $13,163$ $(3,202)$ $9,911$ $(2,367)$ $12,617$ $(3,065)$ $9,595$ $(2,288)$ 5.Net profit equity shareholders of the Bank Profit/loss attributable to equity shareholders of the Bank Profit/loss attributable to $9,757$ $7,468$ $7,468$						
Business tax and surcharges Operating and administrative expenses $(1,982)$ $(1,533)$ $(1,911)$ $(1,490)$ Operating and administrative expenses $(9,143)$ $(8,175)$ $(8,967)$ $(8,012)$ Impairment losses on assets Other operating expenses $(1,545)$ $(1,480)$ $(1,295)$ $(1,357)$ Other operating expenses $(329)$ $(158)$ $(295)$ $(141)$ Total operating profit Add: non-operating income Less: non-operating expenses $13,208$ $10,014$ $12,680$ $9,745$ 4.Total profit Less: Income tax expense $13,163$ $(3,202)$ $9,911$ $12,617$ $(2,367)$ $9,595$ 5.Net profit equity shareholders of the Bank Profit/loss attributable to $9,757$ $7,468$ $7,468$		Total operating income	26,207	21,360	25,148	20,745
Business tax and surcharges Operating and administrative expenses $(1,982)$ $(1,533)$ $(1,911)$ $(1,490)$ Operating and administrative expenses $(9,143)$ $(8,175)$ $(8,967)$ $(8,012)$ Impairment losses on assets Other operating expenses $(1,545)$ $(1,480)$ $(1,295)$ $(1,357)$ Other operating expenses $(329)$ $(158)$ $(295)$ $(141)$ Total operating profit Add: non-operating income Less: non-operating expenses $13,208$ $10,014$ $12,680$ $9,745$ 4.Total profit Less: Income tax expense $13,163$ $(3,202)$ $9,911$ $12,617$ $(2,367)$ $9,595$ 5.Net profit equity shareholders of the Bank Profit/loss attributable to $9,757$ $7,468$ $7,468$	2	Onerating expenses				
expenses $(9,143)$ $(8,175)$ $(8,967)$ $(8,012)$ Impairment losses on assets $(1,545)$ $(1,480)$ $(1,295)$ $(1,357)$ Other operating expenses $(329)$ $(158)$ $(295)$ $(141)$ Total operating expenses $(12,999)$ $(11,346)$ $(12,468)$ $(11,000)$ 3. Operating profit $13,208$ $10,014$ $12,680$ $9,745$ Add: non-operating income $172$ $61$ $154$ $14$ Less: non-operating expenses $(217)$ $(164)$ $(217)$ $(164)$ 4. Total profit $13,163$ $9,911$ $12,617$ $9,595$ Less: Income tax expense $(3,202)$ $(2,367)$ $(3,065)$ $(2,288)$ 5. Net profit $9,961$ $7,544$ $9,552$ $7,307$ Net profit attributable to $9,757$ $7,468$ $7,468$		Business tax and surcharges	(1,982)	(1,533)	(1,911)	(1,490)
Impairment losses on assets Other operating expenses $(1,545)$ $(329)$ $(1,480)$ $(158)$ $(1,295)$ $(295)$ $(1,357)$ $(141)$ Total operating expenses $(12,999)$ $(11,346)$ $(12,468)$ $(11,000)$ 3. Operating profit Add: non-operating income Less: non-operating expenses $13,208$ $(217)$ $10,014$ $(164)$ $12,680$ $(217)$ $9,745$ $(164)$ 4. Total profit Less: Income tax expense $13,163$ $(3,202)$ $9,911$ $(2,367)$ $12,617$ $(3,065)$ $9,595$ $(2,288)$ 5. Net profit $9,961$ $7,544$ $9,552$ $7,307$ $7,307$ Net profit attributable to equity shareholders of the Bank Profit/loss attributable to $9,757$ $7,468$ $7,468$		· ·	(9.143)	(8.175)	(8,967)	(8.012)
Other operating expenses $(329)$ $(158)$ $(295)$ $(141)$ Total operating expenses $(12,999)$ $(11,346)$ $(12,468)$ $(11,000)$ 3. Operating profit Add: non-operating income Less: non-operating expenses $13,208$ $(217)$ $10,014$ $(164)$ $12,680$ $(217)$ $9,745$ $(164)$ 4. Total profit Less: Income tax expense $13,163$ $(3,202)$ $9,911$ $(2,367)$ $12,617$ $(3,065)$ $9,595$ $(2,288)$ 5. Net profit $9,961$ $7,544$ $7,544$ $9,552$ $9,552$ $7,307$ Net profit attributable to equity shareholders of the Bank Profit/loss attributable to $9,757$ $7,4687,468$		A				
3. Operating profit       13,208       10,014       12,680       9,745         Add: non-operating income       172       61       154       14         Less: non-operating expenses       (217)       (164)       (217)       (164)         4. Total profit       13,163       9,911       12,617       9,595         Less: Income tax expense       (3,202)       (2,367)       (3,065)       (2,288)         5. Net profit       9,961       7,544       9,552       7,307         Net profit attributable to       9,757       7,468       7,468		*				
Add: non-operating income Less: non-operating expenses $172$ $61$ $154$ $14$ 4. Total profit Less: Income tax expense $13,163$ $9,911$ $12,617$ $9,595$ 5. Net profit $9,961$ $7,544$ $9,552$ $7,307$ Net profit attributable to equity shareholders of the Bank Profit/loss attributable to $9,757$ $7,468$		Total operating expenses	(12,999)	(11,346)	(12,468)	(11,000)
Add: non-operating income Less: non-operating expenses $172$ $61$ $154$ $14$ 4. Total profit Less: Income tax expense $13,163$ $9,911$ $12,617$ $9,595$ 5. Net profit $9,961$ $7,544$ $9,552$ $7,307$ Net profit attributable to equity shareholders of the Bank Profit/loss attributable to $9,757$ $7,468$	3.	Operating profit	13,208	10,014	12,680	9,745
Less: non-operating expenses       (217)       (164)       (217)       (164)         4. Total profit Less: Income tax expense       13,163       9,911       12,617       9,595         (3,202)       (2,367)       (3,065)       (2,288)         5. Net profit       9,961       7,544       9,552       7,307         Net profit attributable to equity shareholders of the Bank Profit/loss attributable to       9,757       7,468						
Less: Income tax expense(3,202)(2,367)(3,065)(2,288)5. Net profit9,9617,5449,5527,307Net profit attributable to equity shareholders of the Bank Profit/loss attributable to9,7577,468			(217)	(164)	(217)	(164)
Less: Income tax expense(3,202)(2,367)(3,065)(2,288)5. Net profit9,9617,5449,5527,307Net profit attributable to equity shareholders of the Bank Profit/loss attributable to9,7577,468	4.	Total profit	13,163	9,911	12,617	9,595
Net profit attributable to equity shareholders of the Bank 9,757 7,468 Profit/loss attributable to				(2,367)	2	(2,288)
equity shareholders of the Bank 9,757 7,468 Profit/loss attributable to	5.	Net profit	9,961	7,544	9,552	7,307
equity shareholders of the Bank 9,757 7,468 Profit/loss attributable to	NТ					
	6	equity shareholders of the Bank	9,757	7,468		
			204	76		

## China Minsheng Banking Corp., Ltd. Consolidated and the Company's Income Statements for the 3 months from July to September 2012 (continued)

(All amounts in RMB million unless otherwise stated)

		The Group		The Bank	
		July- September 2012	July- September 2011	July- September 2012	July- September 2011
		(unaudited)	(unaudited)	(unaudited)	(unaudited)
6.	Earnings per share (Unit: RMB per share)				
	Basic earnings per share	0.35	0.28		
	Diluted earnings per share	0.35	0.28		
7.	Other comprehensive income	(890)	(214)	(890)	(214)
8.	Total comprehensive income	9,071	7,330	8,662	7,093
a To	tal comprehensive income attributable to equity shareholders of the Bank tal comprehensive income	8,867	7,254		
	attributable to non-controlling interests	204	76		

Legal Representative, Chairman: DONG Wenbiao (signed) President: HONG Qi (signed)

Head of Finance and Accounting Department: BAI Dan (signed)

# China Minsheng Banking Corp., Ltd. Consolidated and the Company's Statements of Cash Flows for the 9 months ended 30 September 2012 (All amounts in RMB million unless otherwise stated)

	The G	The Group		The Bank	
	January- September 2012	January- September 2011	January- September 2012	January- September 2011	
	(unaudited)	(unaudited)	(unaudited)	(unaudited)	
Cash flow from operating activities Net increase in deposits from customers and deposits and placements from banks and					
other financial institutions Cash received from interests,	399,952	206,606	396,314	204,410	
fees and commissions Net increase in borrowings from banks and	120,196	89,428	115,314	87,010	
other financial institutions Net decrease in placements with banks and other financia	14,981	35,283	13,781	22,742	
institutions Net increase in financial assets sold under repurchase		7,560	—	7,560	
agreements Cash received in relation to	57,383	7,502	58,894	9,872	
other operating activities	57,616	16,890	8,931	6,195	
Subtotal of cash inflow from operating activities	650,128	363,269	593,234	337,789	
Net increase in loans and advances to customers Net increase in balances with	(141,568)	(121,925)	(137,924)	(99,789)	
central bank, banks and other financial institutions Net increase in placements	(87,333)	(120,015)	(88,020)	(119,734)	
with banks and other financia institutions Net increase in financial	(15,932)	—	(15,932)	_	
assets purchased under resale agreements	(310,884)	(65,517)	(310,232)	(65,517)	
Cash paid for interests, fees and commissions Cash paid to and paid for	(46,079)	(27,841)	(43,544)	(26,701)	
employees Taxes paid	(10,515) (20,225)	(8,193) (12,226)	(10,500) (19,628)	(8,063) (11,867)	
Cash paid in relation to other operating activities	(65,925)	(20,635)	(17,868)	(20,609)	
Subtotal of cash outflow from operating activities	(698,461)	(376,352)	(643,648)	(352,280)	
Net cash flow from operating activities	(48,333)	(13,083)	(50,414)	(14,491)	
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## China Minsheng Banking Corp., Ltd. Consolidated and the Company's Statements of Cash Flows for the 9 months ended 30 September 2012 (continued)

	The Group		The Bank	
	January- September 2012	January- September 2011	January- September 2012	January- September 2011
	(unaudited)	(unaudited)	(unaudited)	(unaudited)
2. Cash flow from investing activities				
Cash received from disposal of investments Cash received from investment	118,296	88,931	118,295	88,606
returns Cash received from disposal of	3,979	4,671	3,976	4,669
fixed assets, intangible assets and other long-term assets	15	78	15	8
Subtotal of cash inflow from investing activities	122,290	93,680	122,286	93,283
Cash paid for investments Cash received from subsidiaries	(138,001)	(102,757)	(138,001)	(102,727)
and other business units Cash paid for purchase of fixed assets, intangible assets	_		(161)	(381)
and other long-term assets	(4,390)	(6,146)	(3,834)	(4,234)
Subtotal of cash outflow from investing activities	(142,391)	(108,903)	(141,996)	(107,342)
Net cash flow from investing activities	(20,101)	(15,223)	(19,710)	(14,059)

## China Minsheng Banking Corp., Ltd. Consolidated and the Company's Statements of Cash Flows for the 9 months ended 30 September 2012 (continued)

		The Group		The Bank	
		January- September 2012	January- September 2011	January- September 2012	January- September 2011
		(unaudited)	(unaudited)	(unaudited)	(unaudited)
3.	Cash flow from financing activities				
	Cash received from investments Including: Capital contribution from non-controlling interests	9,158	399	9,005	—
	to subsidiaries	153	399	_	—
	Cash proceeds from issue of debt securities	49,919	9,975	49,919	9,975
	Subtotal of cash inflow from financing activities	59,077	10,374	58,924	9,975
	Cash paid for repayment of debts Cash paid for distribution of	(6,000)	_	(6,000)	_
	dividend, profit or interests of debt securities	(13,960)	(7,109)	(13,960)	(7,109)
	Subtotal of cash outflow from financing activities	(19,960)	(7,109)	(19,960)	(7,109)
	Net cash flow from financing activities	39,117	3,265	38,964	2,866

## China Minsheng Banking Corp., Ltd. Consolidated and the Company's Statements of Cash Flows for the 9 months ended 30 September 2012 (continued)

(All amounts in RMB million unless otherwise stated)

		The Group		The Bank	
		January- September 2012	January- September 2011	January- September 2012	January- September 2011
		(unaudited)	(unaudited)	(unaudited)	(unaudited)
4.	Effect of changes in foreign exchange rate on cash and cash equivalents	(29)	(209)	(29)	(209)
5.	Net increase in cash and cash equivalents	(29,346)	(25,250)	(31,189)	(25,893)
	Add: Cash and cash equivalents at beginning of the period	268,262	172,217	265,968	170,924
6.	Cash and cash equivalents at end of the period	238,916	146,967	234,779	145,031

Legal Representative, Chairman: DONG Wenbiao (signed) President: HONG Qi (signed)

Head of Finance and Accounting Department: BAI Dan (signed)